



## ***A CPAR Membership Includes...***

---

- **Training**
    - Required CE for maintaining license
    - Ongoing skill development training
    - Required Code of Ethics by NAR
    - Designation Courses at cost
    - Discounted specialty courses
  - **New Member Experience**
    - Two full days of New Member training
    - Breakfast and lunch provided
    - Introduction to local, state, and national Association
    - Mandatory Code of Ethics
    - MLS basic course
    - Mandatory 6-hour Contract class
    - Post license follow up
  - **Membership Processing**
    - Constantly improving and revising application process
    - Staff processes multiple applications
      - Primary
      - Secondary
      - MLS only
      - Admin Assistant
    - Maintain member Records
  - **New Office Building**
    - Access to facility at no cost to members
      - Large conference room
      - Two small board rooms
      - Two large class rooms
      - Private office space
    - Access to our resource center which includes
      - Computers
      - Printers
      - Office supplies
      - WiFi
  - **New Website**
    - Consumer facing website
    - Brings audience of homebuyers
    - Provides leads to members
    - Provides information to public and members
  - **Full Access to the MLS including:**
    - Add/pend/close listings
    - Create reports
    - Email listings to clients
    - Set up subscriptions/drip campaigns
    - Access to email roster
    - Option to request IDX feeds
    - Access to RPR
    - Access Realist
    - Flyer creation options
    - Full Agent portal for clients
    - Access to Form Simplicity
    - CMA's
    - Schedule open houses
    - Contact list and management
  - **MLS Support**
    - Two full time MLS support staff
    - After hours MLS phone support
    - MLS classes held regularly
  - **Supra Lockbox**
    - Set up time
      - Registration/activation of keys
      - Entering preferred info for key
      - Instruction on first time use.
    - Buy lockboxes in house
      - Setup of Shackle code
      - Setup of CBS code
      - Setup of Access hours
    - Supra support in house
-

---

- **Professional Standards Services**

- Two Certified Professional Standards Administrators in house
- All Professional Standards Services offered:
  - Ombudsman
  - Ethics Complaint
  - Mediation
  - Arbitration
- Multiple trained Association Ombudsmen
- Multiple trained Association Mediators

- **REALTOR Store**

- Members have access to our in-house store that contains discounted items such as
- Various Yard Signs
  - For sale
  - For rent
  - Waterfront
  - Reduced price
  - Land for sale
  - Just Listed
  - More!
- Embroidered CPAR Polos
- CPAR Cups
- Various REALTOR novelty items
- Stickers
- REALTOR Pins

- **Local Member Discounts**

- Discounted Golf at Bay Point Golf Club
- Reduced rates at Bay Point Sheraton
- 40% off on vacations from Tripbeat

- **CPAR Leadership Academy**

- Develop leadership skills
- Community awareness
- Personal development
- Community project(s)
- Enhance leaders
- Networking
- Public exposure

- **Committee Participation**

- Community involvement
- Leadership development
- Public exposure
- Brand awareness
- Networking